

Sales Agent – DE

Position location: Germany and Austria

Business unit: Sales

Reports to: Sales Director

LBG Sicilia is a global leader in the development and production of 100% natural functional ingredients, committed to delivering innovative solutions through R&D, green technologies and sustainable business practices. We have more than twenty years' experience supplying some of the most prestigious food and beverage companies in over 90 countries around the world. With our renown SEEDGUM® range (100% chemical-free) we became world-wide leaders in the locust bean gum market.

Our passionate team and distinct market positioning sets us apart and has led to exceptional product creation, outstanding results and market competitiveness.

We are looking for experienced Sale Agents to join our dynamic team, helping us expand the distribution of our latest industry leading products: functional systems and ingredient solutions (SOLMIX®), plant-based proteins (SEEDPRO®) and plant-based fibers (SEEDFIBER™) into Germany and Austria.

If you or someone you know with 5-7 years' experience within the food ingredients industry is ready to elevate your career with a company committed to guaranteeing hi-performance natural ingredients through sustainable, planet-first production in an environment that's built on a rich heritage and strong team spirit, this is for you.

Knowledge, skills & requirements

- Sales Agent within the food ingredients industry and human nutrition, functional ingredients/systems, better if specialised in proteins, fibers, vegan applications
- Experience 5-7 years
- Proven experience in sales and managing relationships with key clients
- Technical background, experience in product management
- Able to bring tailored-made solutions and projects to life by working together with the Technical and R&D Team
- At least 2 years of sales experience within the above-mentioned industries
- Proven capability to be skilled for project development, client management with technical and commercial skills
- Open to travel to Italy for projects development in cooperation with clients

What we offer

- Dynamic environment with passionate professionals
- Highly innovative and attractive product range
- Technical and commercial training
- Technical and commercial support
- Attractive economic incentives

APPLY NOW: <https://lbg.it/careers/>